



# Beijing MGM Glass Machinery

Edging & grinding, CNC machining & Laminating machinery

Edging & grinding

CNC machining

Laminating

Insulating glass

Washing

YOUR BOOTH

**F19**

SHOW

**Glasstech Mexico 2026**

DATES

**July 15–17, 2026**

VENUE

**Centro Citibanamex, Mexico City**

## 01 Show snapshot

**4,253**

VISITORS (2025)

**40**

VISITOR COUNTRIES

**103**

EXHIBITORS

**5,000 m<sup>2</sup>**

SHOW FLOOR

Pre-show buyer search interest by origin: **China 67% · Italy 33%** — China is the largest source of demand into this show. Organiser attendance figures are self-reported (2025 edition).

## 02 Your position on the floor

You are in **Hall F**, booth **F19**. You are one of **56**

Chinese exhibitors — **54%** of the 103-company floor. The Chinese contingent is the show's center of gravity; your neighbours are mostly peers and a few local buyers worth meeting first.

Nearby booths (Hall F)

 **A+W Software GmbH F15**

 **COMERCIALIZADORA DUBLIN F08**

 **CRLaredo Hardware F18**

 **HEGLA Corporation F13**

 **LANDGLASS F20**

03 Competitors at the show

Exhibitors making the same or overlapping products. Walk these booths first — know their pitch before a buyer asks you to compare.

| COMPANY                                                                            |                                                                      | BOOTH | PRODUCT OVERLAP                                                                         |
|------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------|-----------------------------------------------------------------------------------------|
|    | HANGZHOU GLASS TECHNOLOGY<br>same machines                           | K23   | edging grinding, washing, laminating, cnc machining, insulating glass, bending, coating |
|    | CGTECH GLASS MACHINERY<br>same machines                              | H01   | edging grinding, laminating, insulating glass, washing, coating, handling automation    |
|    | Luoyang North Glass Technology<br>same machines                      | C01   | coating, edging grinding, laminating, insulating glass, bending, handling automation    |
|    | Shenzhen Handong glass machinery<br>same machines                    | C01   | laminating, washing, handling automation, edging grinding, insulating glass, coating    |
|    | Beijing HanJiang Automatic Glass Machine Equipments<br>same machines | E07   | insulating glass, edging grinding, cnc machining, washing, laminating                   |
|    | JINAN LIJIANG AUTOMATION EQUIPMENT<br>same machines                  | C01   | laminating, edging grinding, cnc machining, washing, handling automation                |
|  | GTM GLASS MACHINERY<br>same machines                                 | B01   | cnc machining, edging grinding, washing, coating                                        |
|  | Jinan Demac Machine<br>same machines                                 | C19   | edging grinding, cnc machining, laminating, insulating glass                            |
|  | Luoyang Zhongyan Smart Technology<br>same machines                   | B19   | edging grinding, cnc machining, washing, laminating                                     |
|  | SHANDONG MAICHEN CNC EQUIPMENT<br>same machines                      | K11   | cnc machining, edging grinding, insulating glass, washing                               |
|  | Anhui YinRui Glass machinery<br>same machines                        | E18   | cnc machining, handling automation, laminating                                          |
|  | HANG ZHOU JINGGONG MACHINERY<br>same machines                        | H08   | edging grinding, bending, handling automation                                           |

+ 21 more competitors tracked globally across the Tradeshow Monk graph.

## 04 Potential agents & distributors

Mexican distributors who could represent you — ranked by fit with the machinery you make. These are the reps to line up meetings with.

|                                                                                  | DISTRIBUTOR                                                                 | SPECIALTY                          | CONTACT / SITE                                                                     |
|----------------------------------------------------------------------------------|-----------------------------------------------------------------------------|------------------------------------|------------------------------------------------------------------------------------|
|  | Alupratic                                                                   | Float glass distributors           | <a href="http://alupratic.com">alupratic.com</a>                                   |
|  | Cherokee <span>at show · booth K04</span>                                   | Glass cutting machine distributors | <a href="http://cherokeemexico.com">cherokeemexico.com</a>                         |
|  | COMERCIALIZADORA ALONSO<br><span>at show · booth H01</span>                 | Machinery & product distributors   | <a href="http://comercializadoraalonso.com">comercializadoraalonso.com</a>         |
|  | Difer Trade <span>at show · booth A07</span>                                | uPVC window machine distributors   | <a href="http://difertrade.mx">difertrade.mx</a>                                   |
|  | Distribuidora de Herrajes para Aluminio<br><span>at show · booth C15</span> | Hardware & fitting distributors    | <a href="http://distribuidoradeherrajes.com.mx">distribuidoradeherrajes.com.mx</a> |
|  | Herralum Industrial SA de CV<br><span>at show · booth K04</span>            | Machine component distributors     | <a href="http://herralum.com">herralum.com</a>                                     |

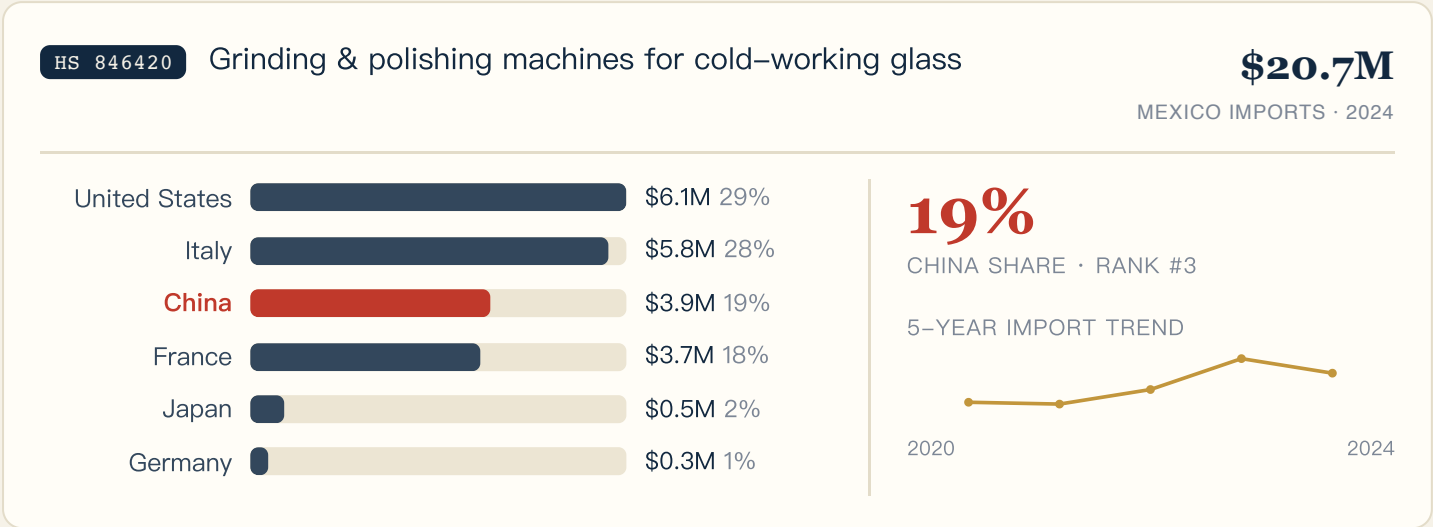
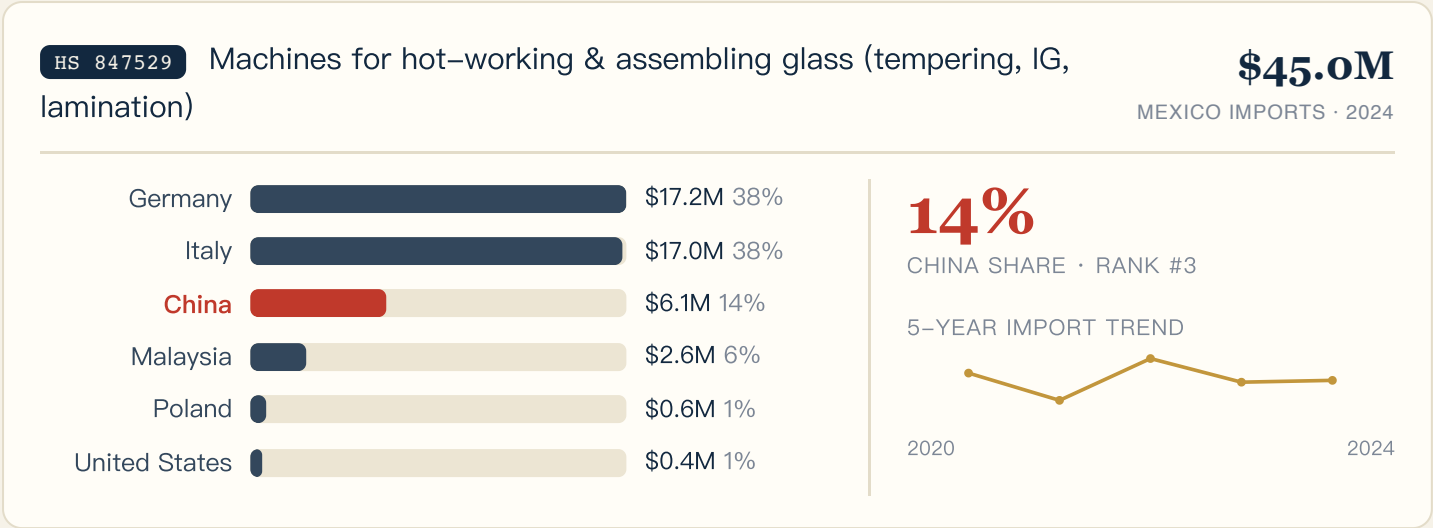
05 Potential buyers

Mexican glass fabricators and processors — the buyers of the machinery you make. Prioritise the ones already exhibiting here.

| BUYER                                                                                                           | MARKET                                                                                     | TYPE                     |
|-----------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|--------------------------|
|  Millet Glass Industry          |  Mexico   | Tempered glass producers |
|  El Mundo del Vidrio            |  Mexico   | Tempered glass producers |
|  INDIGLASS                      |  Mexico   | Tempered glass producers |
|  SOLUCIONES MOGA                |  Mexico   | Tempered glass producers |
|  Hopna Design                   |  Mexico   | Tempered glass producers |
|  TEMPLADOS Y HERRAJES ONTIVEROS |  Mexico   | Tempered glass producers |
|  Cristaleria Puebla             |  Mexico   | Tempered glass producers |
|  DAVSA                          |  Mexico   | Tempered glass producers |
|  EL ESPEJO DE FRIDA           |  Mexico | Mirror producers         |
|  TemplaCristal y Acero        |  Mexico | Window & door producers  |
|  VARSA TEMPLADOS              |  Mexico | Tempered glass producers |
|  Vidrio Bisel                 |  Mexico | Tempered glass producers |

06 The Mexico market & where you fit

Mexico's imports of the machinery you make — the real size of the prize, and who currently wins it. Source: OEC / BACI HS-2017 trade data.



**Where you fit.** Mexico imports \$45.0M a year of **machines for hot-working & assembling glass (tempering, ig, lamination)** and has moved from \$53.5M (2020) to \$45.0M (2024). China sits **#3 at 14%**, behind Germany、Italy. Every Mexican fabricator re-tooling this line is a buyer you can win on price-performance. And demand is pointed your way — **67% of this show's pre-registered buyer interest** originates from China's orbit.