



FOSHAN RICH WATERJET

Waterjet cutting machinery

Waterjet cutting

YOUR BOOTH

K17

SHOW

Glasstech Mexico 2026

DATES

July 15–17, 2026

VENUE

Centro Citibanamex, Mexico City

01 Show snapshot

4,253

VISITORS (2025)

40

VISITOR COUNTRIES

103

EXHIBITORS

5,000 m²

SHOW FLOOR

Pre-show buyer search interest by origin: **China 67% · Italy 33%** — China is the largest source of demand into this show. Organiser attendance figures are self-reported (2025 edition).

02 Your position on the floor

You are in Hall K, booth K17. You are one of **56**

Chinese exhibitors — **54%** of the 103-company floor. The Chinese contingent is the show's center of gravity; your neighbours are mostly peers and a few local buyers worth meeting first.

Nearby booths (Hall K)

 Cherokee K04

 CRISTALTEC K01

 GUANGDONG BLM MACHINERY K07

 HANGZHOU GLASS TECHNOLOGY K23

 Herralum Industrial SA de CV K04

 Luoyang Easttec Intelligent Technology K06

 LUOYANG JUNTAO INTELLIGENT TECHNOLOGY K10

 NOREN STAINLESS STEEL MANUFACTURE K12

03 Competitors at the show

Exhibitors making the same or overlapping products. Walk these booths first — know their pitch before a buyer asks you to compare.

	COMPANY	BOOTH	PRODUCT OVERLAP
	Luoyang Zhongyan Smart Technology	B19	waterjet cutting
	ZHONGSHAN GLASFULL MACHINERY TECHNOLOGY CO	G03	waterjet cutting

+ 28 more competitors tracked globally across the Tradeshow Monk graph.

04 Potential agents & distributors

Mexican distributors who could represent you — ranked by fit with the machinery you make. These are the reps to line up meetings with.

	DISTRIBUTOR	SPECIALTY	CONTACT / SITE
	Cherokee at show · booth K04	Glass cutting machine distributors	cherokeemexico.com
	COMERCIALIZADORA ALONSO at show · booth H01	Machinery & product distributors	comercializadoraalonso.com
	Difer Trade at show · booth A07	uPVC window machine distributors	difertrade.mx
	Distribuidora de Herrajes para Aluminio at show · booth C15	Hardware & fitting distributors	distribuidoradeherrajes.com.mx
	Herralum Industrial SA de CV at show · booth K04	Machine component distributors	herralum.com
	Alupratic	Float glass distributors	alupratic.com

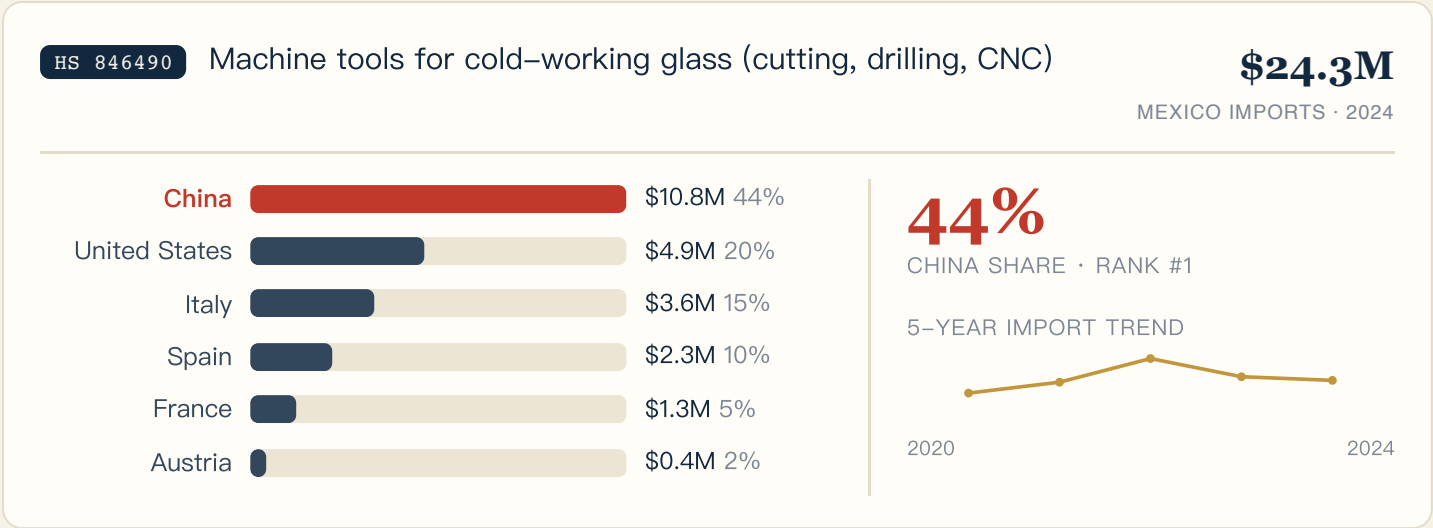
05 Potential buyers

Mexican glass fabricators and processors — the buyers of the machinery you make. Prioritise the ones already exhibiting here.

BUYER	MARKET	TYPE
 Millet Glass Industry	 Mexico	Tempered glass producers
 Cristaleria Puebla	 Mexico	Tempered glass producers
 DAVSA	 Mexico	Tempered glass producers
 EL ESPEJO DE FRIDA	 Mexico	Mirror producers
 El Mundo del Vidrio	 Mexico	Tempered glass producers
 Hopna Design	 Mexico	Tempered glass producers
 INDIGLASS	 Mexico	Tempered glass producers
 SOLUCIONES MOGA	 Mexico	Tempered glass producers
 TemplaCristal y Acero	 Mexico	Window & door producers
 TEMPLADOS Y HERRAJES ONTIVEROS	 Mexico	Tempered glass producers
 VARSA TEMPLADOS	 Mexico	Tempered glass producers
 Vidrio Bisel	 Mexico	Tempered glass producers

06 The Mexico market & where you fit

Mexico's imports of the machinery you make — the real size of the prize, and who currently wins it. Source: OEC / BACI HS–2017 trade data.



Where you fit. Mexico imports \$24.3M a year of **machine tools for cold–working glass (cutting, drilling, cnc)** and has moved from \$17.8M (2020) to \$24.3M (2024). China already **leads** this segment at 44%. Every Mexican fabricator re–tooling this line is a buyer you can win on price–performance. And demand is pointed your way — **67% of this show's pre–registered buyer interest** originates from China's orbit.