



Jinan Weili Machine

Insulating glass & Drilling machinery · wgmglass.com

Insulating glass

Drilling

YOUR BOOTH

H03

SHOW

Glasstech Mexico 2026

DATES

July 15–17, 2026

VENUE

Centro Citibanamex, Mexico City

01 Show snapshot

4,253

VISITORS (2025)

40

VISITOR COUNTRIES

103

EXHIBITORS

5,000 m²

SHOW FLOOR

Pre-show buyer search interest by origin: **China 67% · Italy 33%** — China is the largest source of demand into this show. Organiser attendance figures are self-reported (2025 edition).

02 Your position on the floor

You are in Hall H, booth H03. You are one of **56**

Chinese exhibitors — **54%** of the 103-company floor. The Chinese contingent is the show's center of gravity; your neighbours are mostly peers and a few local buyers worth meeting first.

Nearby booths (Hall H)

 Anhui Angu High Technology H12

 BASTIE H01

 Beijing North Tech Group LTD. H24

 CGTECH GLASS MACHINERY H01

 COMERCIALIZADORA ALONSO H01

 Guangdong Golive Machinery Technology H06

 GUANGZHOU HUATIAN GLASS MACHINERY H02

 HANG ZHOU JINGGONG MACHINERY H08

03 Competitors at the show

Exhibitors making the same or overlapping products. Walk these booths first — know their pitch before a buyer asks you to compare.

COMPANY	BOOTH	PRODUCT OVERLAP
 CGTECH GLASS MACHINERY same machines	H01	drilling, insulating glass
 HANGZHOU GLASS TECHNOLOGY same machines	K23	drilling, insulating glass
 Jinan Demac Machine same machines	C19	drilling, insulating glass
 SHANDONG MAICHEN CNC EQUIPMENT same machines	K11	drilling, insulating glass
 Anhui YinRui Glass machinery	E18	drilling
 Beijing HanJiang Automatic Glass Machine Equipments	E07	insulating glass
 Beijing MGM Glass Machinery	F19	insulating glass
 Erdman Automation	G11	insulating glass
 FOSHAN GLOBAL JINFENG MACHINERY	G18	drilling
 GTM GLASS MACHINERY	B01	drilling
 GUANGDONG BLM MACHINERY	K07	drilling
 Humam Intelligent Machine	C01	insulating glass

+ 119 more competitors tracked globally across the Tradeshow Monk graph.

04 Potential agents & distributors

Mexican distributors who could represent you — ranked by fit with the machinery you make. These are the reps to line up meetings with.

DISTRIBUTOR		SPECIALTY	CONTACT / SITE
	Alupratic	Float glass distributors	alupratic.com
	Cherokee at show · booth K04	Glass cutting machine distributors	cherokeemexico.com
	COMERCIALIZADORA ALONSO at show · booth H01	Machinery & product distributors	comercializadoraalonso.com
	Difer Trade at show · booth A07	uPVC window machine distributors	difertrade.mx
	Distribuidora de Herrajes para Aluminio at show · booth C15	Hardware & fitting distributors	distribuidoradeherrajes.com.mx
	Herralum Industrial SA de CV at show · booth K04	Machine component distributors	herralum.com

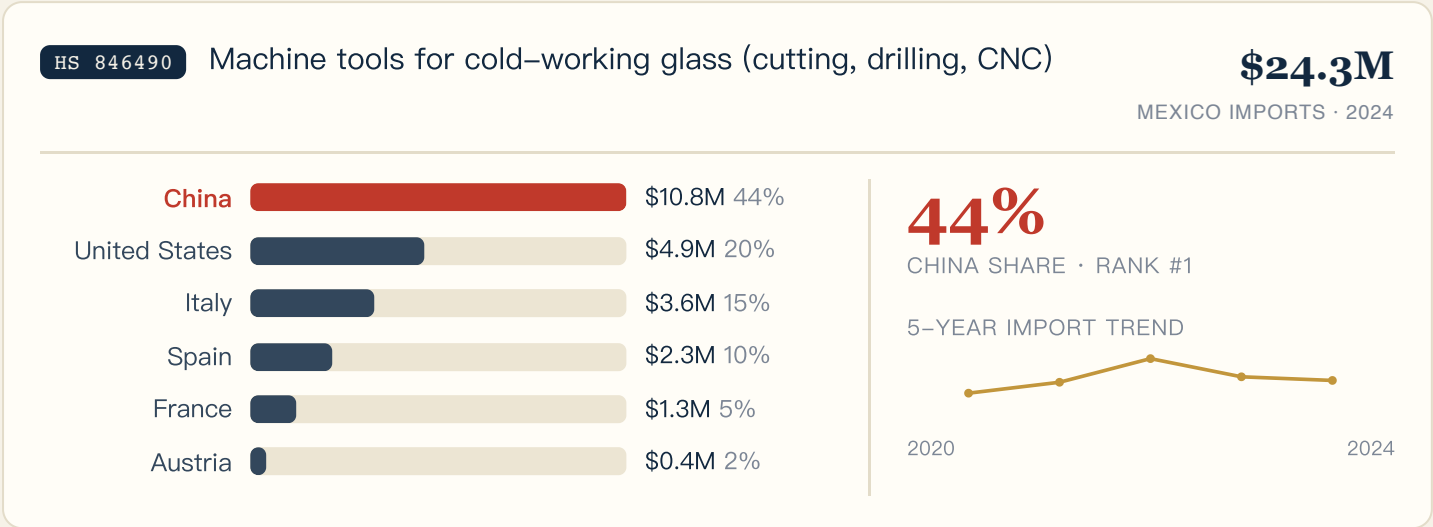
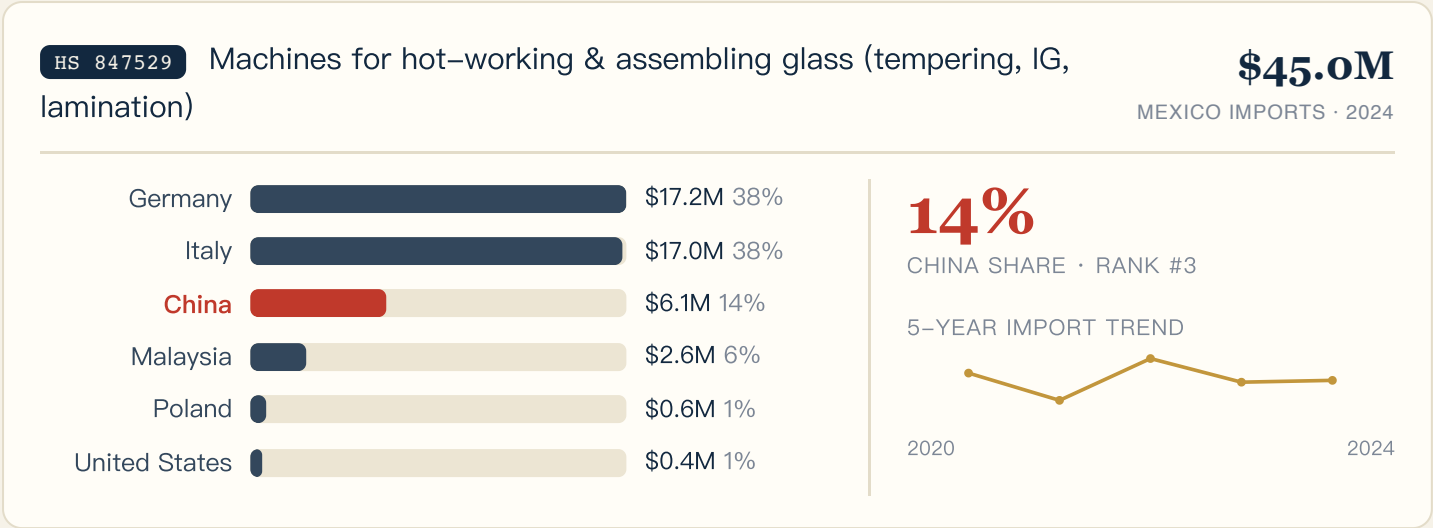
05 Potential buyers

Mexican glass fabricators and processors — the buyers of the machinery you make. Prioritise the ones already exhibiting here.

BUYER	MARKET	TYPE
 Millet Glass Industry	 Mexico	Tempered glass producers
 El Mundo del Vidrio	 Mexico	Tempered glass producers
 INDIGLASS	 Mexico	Tempered glass producers
 SOLUCIONES MOGA	 Mexico	Tempered glass producers
 TEMPLADOS Y HERRAJES ONTIVEROS	 Mexico	Tempered glass producers
 Cristaleria Puebla	 Mexico	Tempered glass producers
 DAVSA	 Mexico	Tempered glass producers
 EL ESPEJO DE FRIDA	 Mexico	Mirror producers
 Hopna Design	 Mexico	Tempered glass producers
 TemplaCristal y Acero	 Mexico	Window & door producers
 VARSA TEMPLADOS	 Mexico	Tempered glass producers
 Vidrio Bisel	 Mexico	Tempered glass producers

06 The Mexico market & where you fit

Mexico's imports of the machinery you make — the real size of the prize, and who currently wins it. Source: OEC / BACI HS-2017 trade data.



Where you fit. Mexico imports \$45.0M a year of **machines for hot-working & assembling glass (tempering, ig, lamination)** and has moved from \$53.5M (2020) to \$45.0M (2024). China sits **#3 at 14%**, behind Germany、Italy. Every Mexican fabricator re-tooling this line is a buyer you can win on price-performance. And demand is pointed your way — **67% of this show's pre-registered buyer interest** originates from China's orbit.