



SHANDONG MAICHEN CNC EQUIPMENT

CNC machining, Laser cutting & Bevelling machinery · sdmaichencnc.com

- CNC machining
- Laser cutting
- Bevelling
- Edging & grinding
- Drilling

YOUR BOOTH

K11

SHOW

Glasstech Mexico 2026

DATES

July 15–17, 2026

VENUE

Centro Citibanamex, Mexico City

01 Show snapshot

4,253

VISITORS (2025)

40

VISITOR COUNTRIES

103

EXHIBITORS

5,000 m²

SHOW FLOOR

Pre-show buyer search interest by origin: **China 67% · Italy 33%** — China is the largest source of demand into this show. Organiser attendance figures are self-reported (2025 edition).

02 Your position on the floor

You are in Hall K, booth K11. You are one of **56** Chinese exhibitors — **54%** of the 103-company floor. The Chinese contingent is the show's center of gravity; your neighbours are mostly peers and a few local buyers worth meeting first.

Nearby booths (Hall K)

- Cherokee K04
- CRISTALTEC K01
- FOSHAN RICH WATERJET K17
- GUANGDONG BLM MACHINERY K07
- HANGZHOU GLASS TECHNOLOGY K23
- Herralum Industrial SA de CV K04
- Luoyang Easttec Intelligent Technology K06
- LUOYANG JUNTAO INTELLIGENT TECHNOLOGY K10

03 Competitors at the show

Exhibitors making the same or overlapping products. Walk these booths first — know their pitch before a buyer asks you to compare.

COMPANY	BOOTH	PRODUCT OVERLAP
 CGTECH GLASS MACHINERY same machines	H01	bevelling, edging grinding, drilling, insulating glass, washing, sandblasting etching
 GTM GLASS MACHINERY same machines	B01	cnc machining, bevelling, edging grinding, drilling, washing, sandblasting etching
 Beijing HanJiang Automatic Glass Machine Equipments same machines	E07	insulating glass, bevelling, edging grinding, cnc machining, washing
 HANGZHOU GLASS TECHNOLOGY same machines	K23	edging grinding, washing, drilling, cnc machining, insulating glass
 Luoyang Zhongyan Smart Technology same machines	B19	bevelling, edging grinding, drilling, cnc machining, washing
 Beijing MGM Glass Machinery same machines	F19	edging grinding, cnc machining, insulating glass, washing
 Jinan Demac Machine same machines	C19	edging grinding, drilling, cnc machining, insulating glass
 Mac same machines	E07	edging grinding, drilling, cnc machining, washing
 FOSHAN GLOBAL JINFENG MACHINERY same machines	G18	edging grinding, drilling, washing
 JINAN LIJIANG AUTOMATION EQUIPMENT same machines	C01	edging grinding, cnc machining, washing
 Shenzhen Handong glass machinery same machines	C01	washing, edging grinding, insulating glass
 ZHEJIANG DEMAN MACHINE same machines	A05	edging grinding, drilling, washing

+ 22 more competitors tracked globally across the Tradeshow Monk graph.

04 Potential agents & distributors

Mexican distributors who could represent you — ranked by fit with the machinery you make. These are the reps to line up meetings with.

DISTRIBUTOR		SPECIALTY	CONTACT / SITE
	Cherokee at show · booth K04	Glass cutting machine distributors	cherokeemexico.com
	Alupratic	Float glass distributors	alupratic.com
	COMERCIALIZADORA ALONSO at show · booth H01	Machinery & product distributors	comercializadoraalonso.com
	Difer Trade at show · booth A07	uPVC window machine distributors	difertrade.mx
	Distribuidora de Herrajes para Aluminio at show · booth C15	Hardware & fitting distributors	distribuidoradeherrajes.com.mx
	Herralum Industrial SA de CV at show · booth K04	Machine component distributors	herralum.com

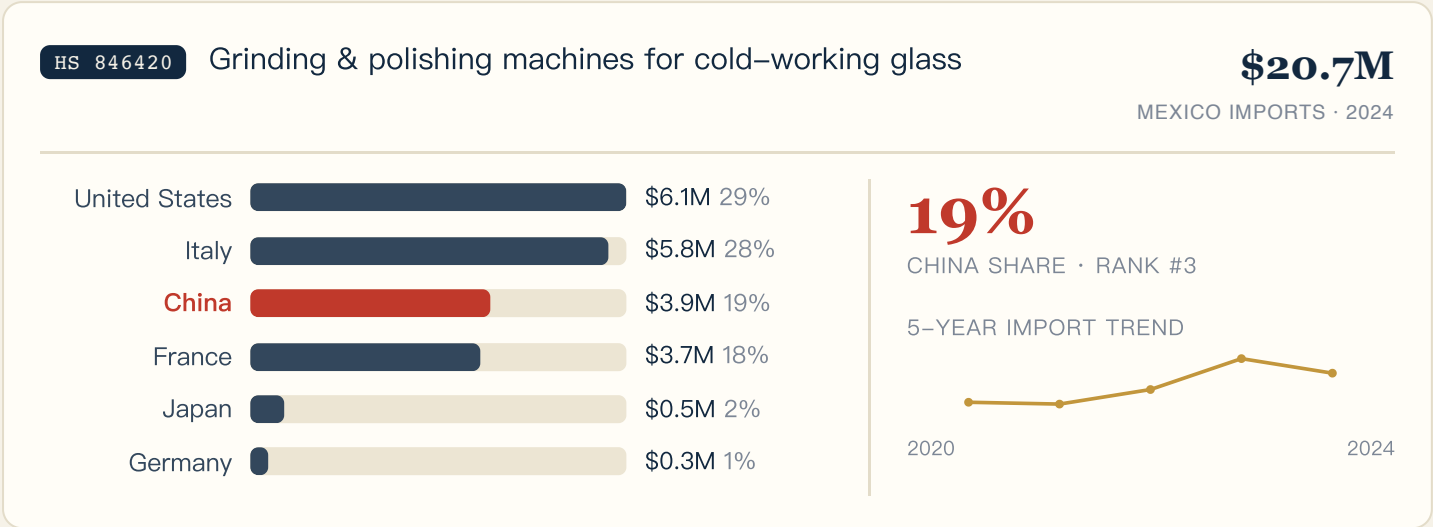
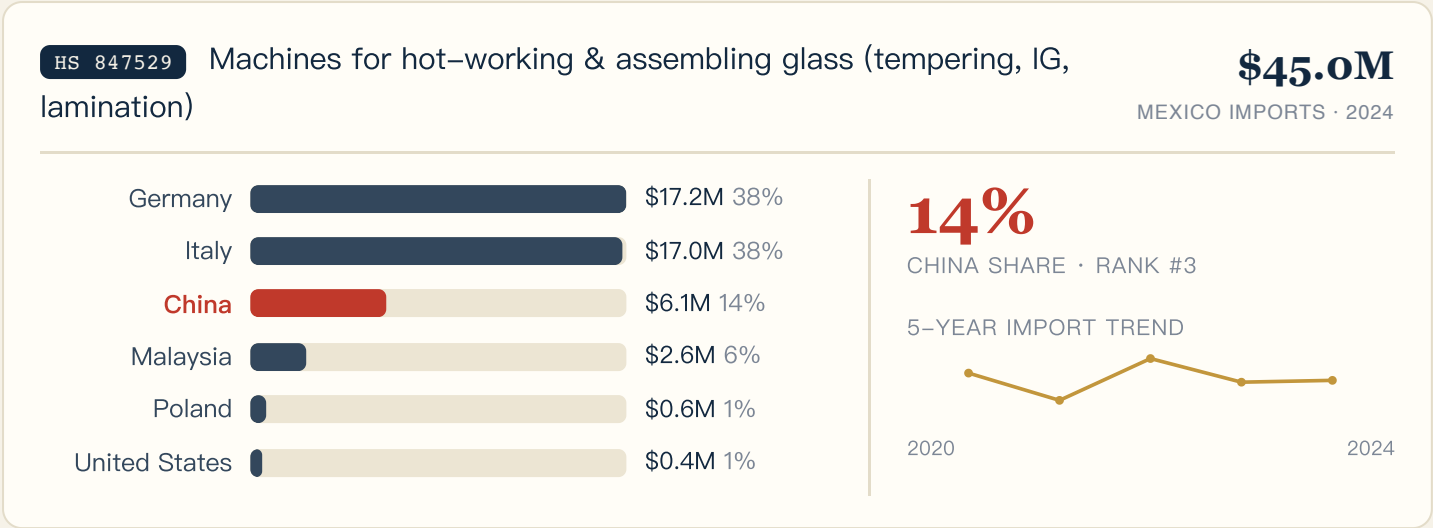
05 Potential buyers

Mexican glass fabricators and processors — the buyers of the machinery you make. Prioritise the ones already exhibiting here.

BUYER	MARKET	TYPE
 Millet Glass Industry	 Mexico	Tempered glass producers
 El Mundo del Vidrio	 Mexico	Tempered glass producers
 INDIGLASS	 Mexico	Tempered glass producers
 SOLUCIONES MOGA	 Mexico	Tempered glass producers
 TEMPLADOS Y HERRAJES ONTIVEROS	 Mexico	Tempered glass producers
 Cristaleria Puebla	 Mexico	Tempered glass producers
 DAVSA	 Mexico	Tempered glass producers
 EL ESPEJO DE FRIDA	 Mexico	Mirror producers
 Hopna Design	 Mexico	Tempered glass producers
 TemplaCristal y Acero	 Mexico	Window & door producers
 VARSA TEMPLADOS	 Mexico	Tempered glass producers
 Vidrio Bisel	 Mexico	Tempered glass producers

06 The Mexico market & where you fit

Mexico's imports of the machinery you make — the real size of the prize, and who currently wins it. Source: OEC / BACI HS-2017 trade data.



Where you fit. Mexico imports \$45.0M a year of **machines for hot-working & assembling glass (tempering, ig, lamination)** and has moved from \$53.5M (2020) to \$45.0M (2024). China sits **#3 at 14%**, behind Germany、Italy. Every Mexican fabricator re-tooling this line is a buyer you can win on price-performance. And demand is pointed your way — **67% of this show's pre-registered buyer interest** originates from China's orbit.