



TENON (BEIJING) EQUIPMENT

Edging & grinding, Insulating glass & Bending machinery

Edging & grinding

Insulating glass

Bending

YOUR BOOTH

C05

SHOW

Glasstech Mexico 2026

DATES

July 15–17, 2026

VENUE

Centro Citibanamex, Mexico City

01 Show snapshot

4,253

VISITORS (2025)

40

VISITOR COUNTRIES

103

EXHIBITORS

5,000 m²

SHOW FLOOR

Pre-show buyer search interest by origin: **China 67%** · **Italy 33%** — China is the largest source of demand into this show. Organiser attendance figures are self-reported (2025 edition).

02 Your position on the floor

You are in **Hall C**, booth **C05**. You are one of **56**

Chinese exhibitors — **54%** of the 103-company floor.

The Chinese contingent is the show's center of gravity; your neighbours are mostly peers and a few local buyers worth meeting first.

Nearby booths (Hall C)

 AGM Herrajes y Tornillos SA de CV C08

 BOVOVE C01

 DELTAMAX AUTOMAZIONE C01

 Distribuidora de Herrajes para Aluminio C15

 FDS Glass Corporation C01

 Foshan Shunde Hiseng Glass Machinery C01

 HEBEI AILIN BUILDING MATERIALS C07

 Henan NCY I/E C11

03 Competitors at the show

Exhibitors making the same or overlapping products. Walk these booths first — know their pitch before a buyer asks you to compare.

COMPANY	BOOTH	PRODUCT OVERLAP
 Beijing MGM Glass Machinery same machines	F19	edging grinding, insulating glass, bending
 HANGZHOU GLASS TECHNOLOGY same machines	K23	edging grinding, insulating glass, bending
 Luoyang North Glass Technology same machines	C01	edging grinding, insulating glass, bending
 Beijing HanJiang Automatic Glass Machine Equipments same machines	E07	insulating glass, edging grinding
 CGTECH GLASS MACHINERY same machines	H01	edging grinding, insulating glass
 HANG ZHOU JINGGONG MACHINERY same machines	H08	edging grinding, bending
 Jinan Demac Machine same machines	C19	edging grinding, insulating glass
 JINAN WONDEC MACHINERY same machines	G16	insulating glass, bending
 SHANDONG MAICHEN CNC EQUIPMENT same machines	K11	edging grinding, insulating glass
 Shenzhen Handong glass machinery same machines	C01	edging grinding, insulating glass
 TRONZADORAS same machines	A06	edging grinding, bending
 Erdman Automation	G11	insulating glass

+ 14 more competitors tracked globally across the Tradeshow Monk graph.

04 Potential agents & distributors

Mexican distributors who could represent you — ranked by fit with the machinery you make. These are the reps to line up meetings with.

DISTRIBUTOR		SPECIALTY	CONTACT / SITE
	Cherokee at show · booth K04	Glass cutting machine distributors	cherokeemexico.com
	Alupratic	Float glass distributors	alupratic.com
	COMERCIALIZADORA ALONSO at show · booth H01	Machinery & product distributors	comercializadoraalonso.com
	Difer Trade at show · booth A07	uPVC window machine distributors	difertrade.mx
	Distribuidora de Herrajes para Aluminio at show · booth C15	Hardware & fitting distributors	distribuidoradeherrajes.com.mx
	Herralum Industrial SA de CV at show · booth K04	Machine component distributors	herralum.com

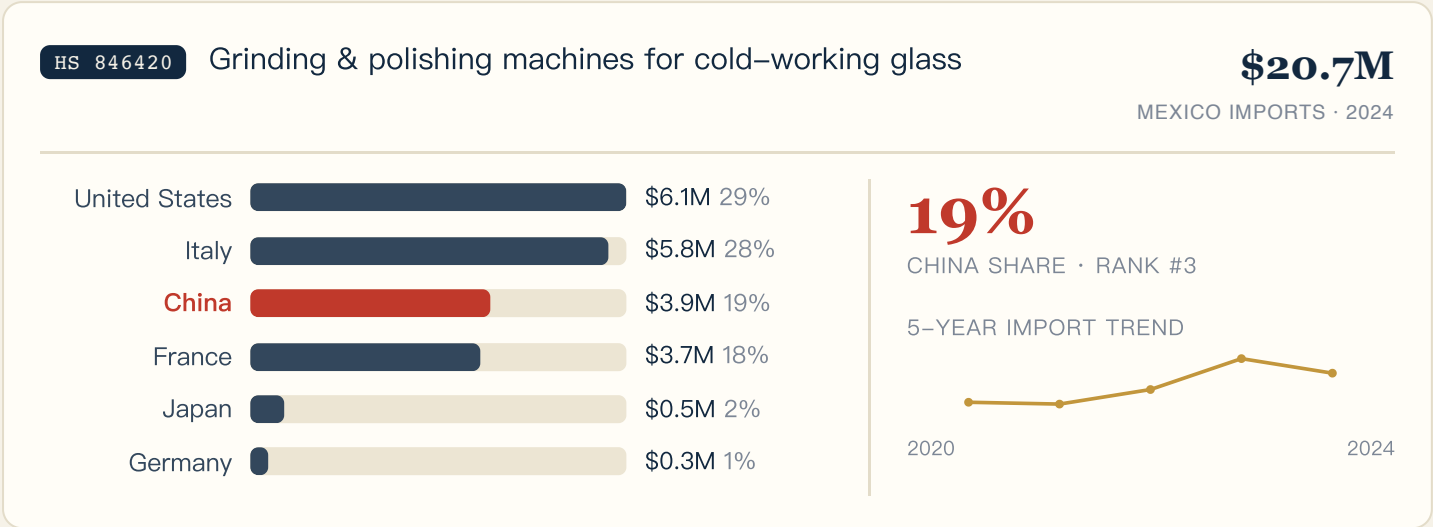
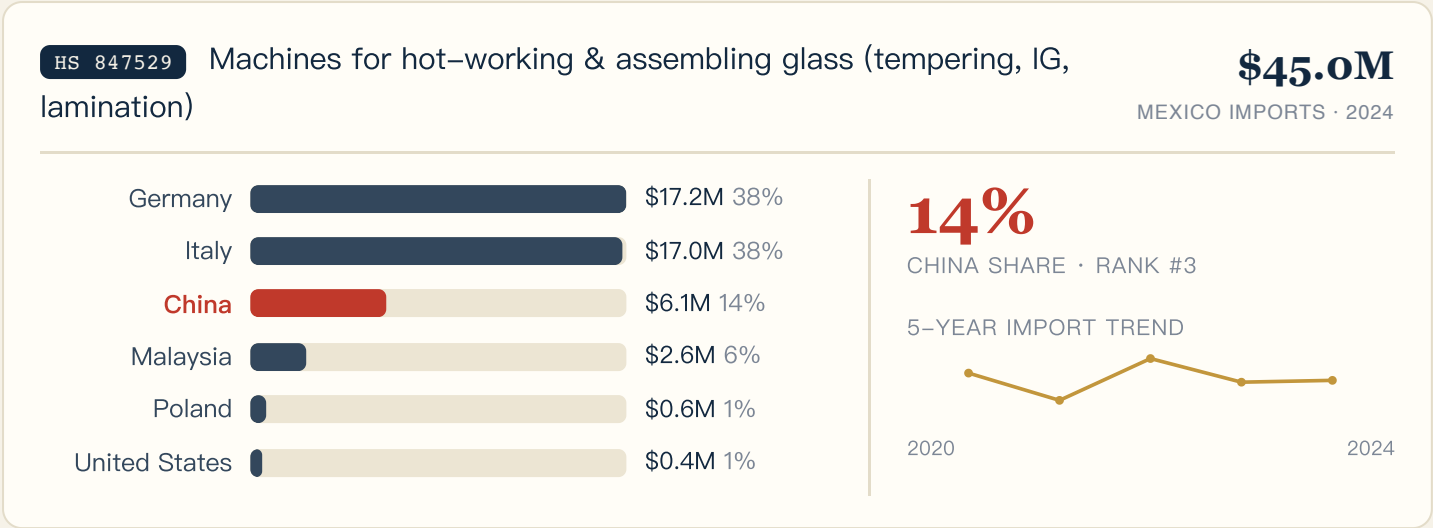
05 Potential buyers

Mexican glass fabricators and processors — the buyers of the machinery you make. Prioritise the ones already exhibiting here.

BUYER	MARKET	TYPE
 Millet Glass Industry	 Mexico	Tempered glass producers
 El Mundo del Vidrio	 Mexico	Tempered glass producers
 INDIGLASS	 Mexico	Tempered glass producers
 SOLUCIONES MOGA	 Mexico	Tempered glass producers
 TEMPLADOS Y HERRAJES ONTIVEROS	 Mexico	Tempered glass producers
 Cristaleria Puebla	 Mexico	Tempered glass producers
 DAVSA	 Mexico	Tempered glass producers
 EL ESPEJO DE FRIDA	 Mexico	Mirror producers
 Hopna Design	 Mexico	Tempered glass producers
 TemplaCristal y Acero	 Mexico	Window & door producers
 VARSA TEMPLADOS	 Mexico	Tempered glass producers
 Vidrio Bisel	 Mexico	Tempered glass producers

06 The Mexico market & where you fit

Mexico's imports of the machinery you make — the real size of the prize, and who currently wins it. Source: OEC / BACI HS–2017 trade data.



Where you fit. Mexico imports \$45.0M a year of **machines for hot-working & assembling glass (tempering, ig, lamination)** and has moved from \$53.5M (2020) to \$45.0M (2024). China sits **#3 at 14%**, behind Germany、Italy. Every Mexican fabricator re-tooling this line is a buyer you can win on price-performance. And demand is pointed your way — **67% of this show's pre-registered buyer interest** originates from China's orbit.