



ZHEJIANG DEMAN MACHINE

Edging & grinding, Drilling & Washing machinery · zjdeman.com

Edging & grinding

Drilling

Washing

Handling & automation

YOUR BOOTH

A05

SHOW

Glasstech Mexico 2026

DATES

July 15–17, 2026

VENUE

Centro Citibanamex, Mexico City

01 Show snapshot

4,253

VISITORS (2025)

40

VISITOR COUNTRIES

103

EXHIBITORS

5,000 m²

SHOW FLOOR

Pre-show buyer search interest by origin: **China 67% · Italy 33%** — China is the largest source of demand into this show. Organiser attendance figures are self-reported (2025 edition).

02 Your position on the floor

You are in Hall A, booth A05. You are one of **56**

Chinese exhibitors — **54%** of the 103-company floor. The Chinese contingent is the show's center of gravity; your neighbours are mostly peers and a few local buyers worth meeting first.

Nearby booths (Hall A)

 Difer Trade A07

 EUCOMEX A17

 Henan Swan Profile A04

 MASTER ITALY A01

 Metalgraph A15

 Productos Pennsylvania, SA de CV A10

 Synergy Architectural Hardware Limited. A03

 TRONZADORAS A06

03 Competitors at the show

Exhibitors making the same or overlapping products. Walk these booths first — know their pitch before a buyer asks you to compare.

COMPANY		BOOTH	PRODUCT OVERLAP
	CGTECH GLASS MACHINERY same machines	H01	edging grinding, drilling, washing, handling automation
	Beijing MGM Glass Machinery same machines	F19	edging grinding, washing, handling automation
	FOSHAN GLOBAL JINFENG MACHINERY same machines	G18	edging grinding, drilling, washing
	GTM GLASS MACHINERY same machines	B01	edging grinding, drilling, washing
	HANGZHOU GLASS TECHNOLOGY same machines	K23	edging grinding, washing, drilling
	JINAN LIJIANG AUTOMATION EQUIPMENT same machines	C01	edging grinding, washing, handling automation
	Luoyang Zhongyan Smart Technology same machines	B19	edging grinding, drilling, washing
	Mac same machines	E07	edging grinding, drilling, washing
	SHANDONG MAICHEN CNC EQUIPMENT same machines	K11	edging grinding, drilling, washing
	Shenzhen Handong glass machinery same machines	C01	washing, handling automation, edging grinding
	Anhui YinRui Glass machinery same machines	E18	drilling, handling automation
	Beijing HanJiang Automatic Glass Machine Equipments same machines	E07	edging grinding, washing

+ 186 more competitors tracked globally across the Tradeshow Monk graph.

04 Potential agents & distributors

Mexican distributors who could represent you — ranked by fit with the machinery you make. These are the reps to line up meetings with.

DISTRIBUTOR		SPECIALTY	CONTACT / SITE
	Cherokee at show · booth K04	Glass cutting machine distributors	cherokeemexico.com
	COMERCIALIZADORA ALONSO at show · booth H01	Machinery & product distributors	comercializadoraalonso.com
	Difer Trade at show · booth A07	uPVC window machine distributors	difertrade.mx
	Distribuidora de Herrajes para Aluminio at show · booth C15	Hardware & fitting distributors	distribuidoradeherrajes.com.mx
	Herralum Industrial SA de CV at show · booth K04	Machine component distributors	herralum.com
	Alupratic	Float glass distributors	alupratic.com

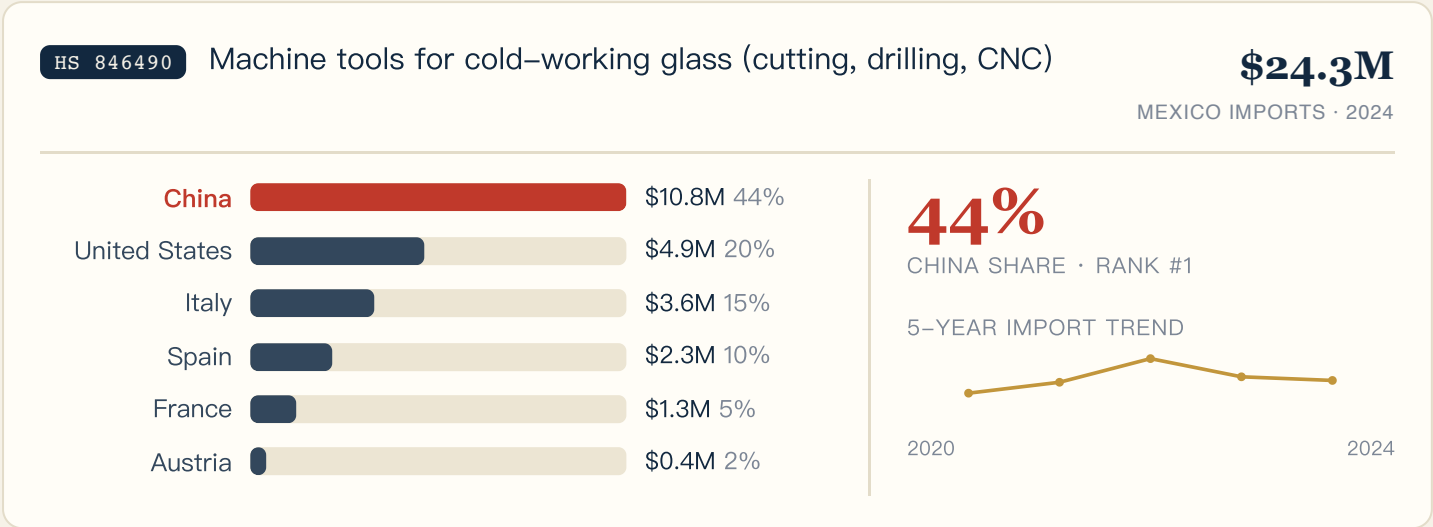
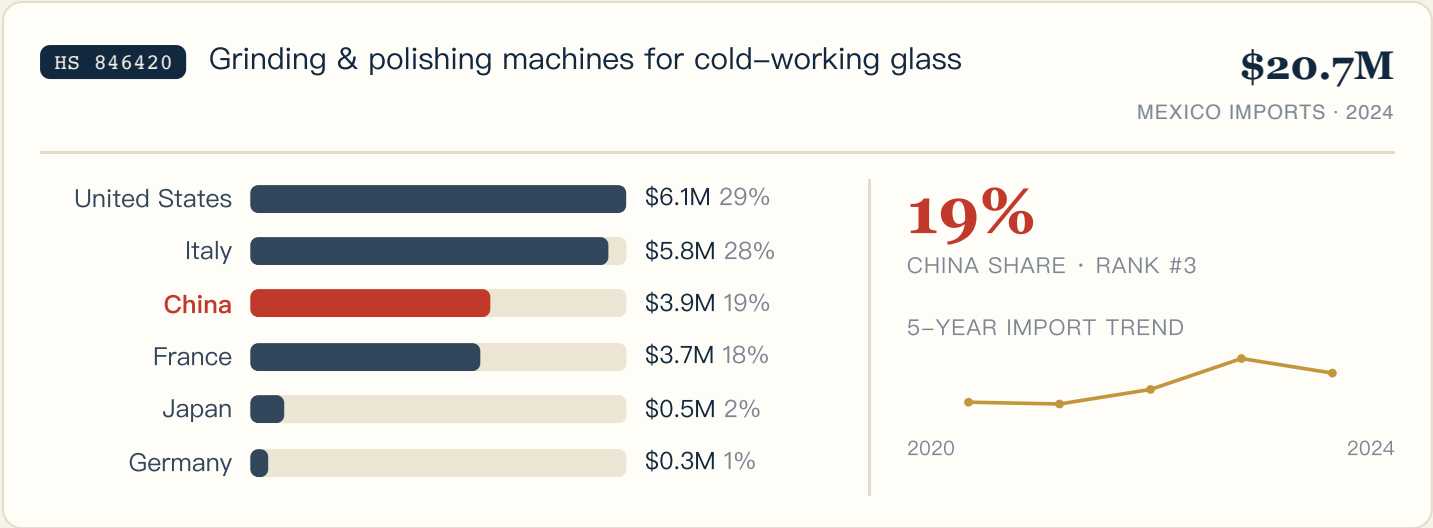
05 Potential buyers

Mexican glass fabricators and processors — the buyers of the machinery you make. Prioritise the ones already exhibiting here.

BUYER	MARKET	TYPE
 Millet Glass Industry	 Mexico	Tempered glass producers
 Cristaleria Puebla	 Mexico	Tempered glass producers
 DAVSA	 Mexico	Tempered glass producers
 EL ESPEJO DE FRIDA	 Mexico	Mirror producers
 El Mundo del Vidrio	 Mexico	Tempered glass producers
 Hopna Design	 Mexico	Tempered glass producers
 INDIGLASS	 Mexico	Tempered glass producers
 SOLUCIONES MOGA	 Mexico	Tempered glass producers
 TemplaCristal y Acero	 Mexico	Window & door producers
 TEMPLADOS Y HERRAJES ONTIVEROS	 Mexico	Tempered glass producers
 VARSA TEMPLADOS	 Mexico	Tempered glass producers
 Vidrio Bisel	 Mexico	Tempered glass producers

06 The Mexico market & where you fit

Mexico's imports of the machinery you make — the real size of the prize, and who currently wins it. Source: OEC / BACI HS-2017 trade data.



Where you fit. Mexico imports \$24.3M a year of **machine tools for cold-working glass (cutting, drilling, cnc)** and has moved from \$17.8M (2020) to \$24.3M (2024). China already **leads** this segment at 44%. Every Mexican fabricator re-tooling this line is a buyer you can win on price-performance. And demand is pointed your way — **67% of this show's pre-registered buyer interest** originates from China's orbit.